

## **SAP Ariba video transcript:**

Hi,

I'm Cyril Pourrat Chief Procurement Officer of BT Group.

BT is committed to simplifying and improving the way it works – for the benefit of our employees, suppliers and customers.

We use SAP Ariba for sourcing, contracts and buying goods and services across the UK (excluding EE).

Ariba aligns with our business strategy to operate in more efficient and effective ways – with standardised, consistent, and transparent processes and services in line with industry best practise.

Doing business with BT Group is now more automated and accurate to help benefit supplier relationships, with:

- Visible exchanges of information
- More timely supplier payments
- Fewer errors.

BT has made significant investment and our preference is to use suppliers who can work with us through the SAP Ariba Business Network to help drive efficiency.

Please see the latest updates on our supplier internet page [[Selling2BT.com](https://selling2bt.com)]

Thank you.